

Myth or fact?
**The beauty premium across the wage
distribution in Germany.**

Online Appendix

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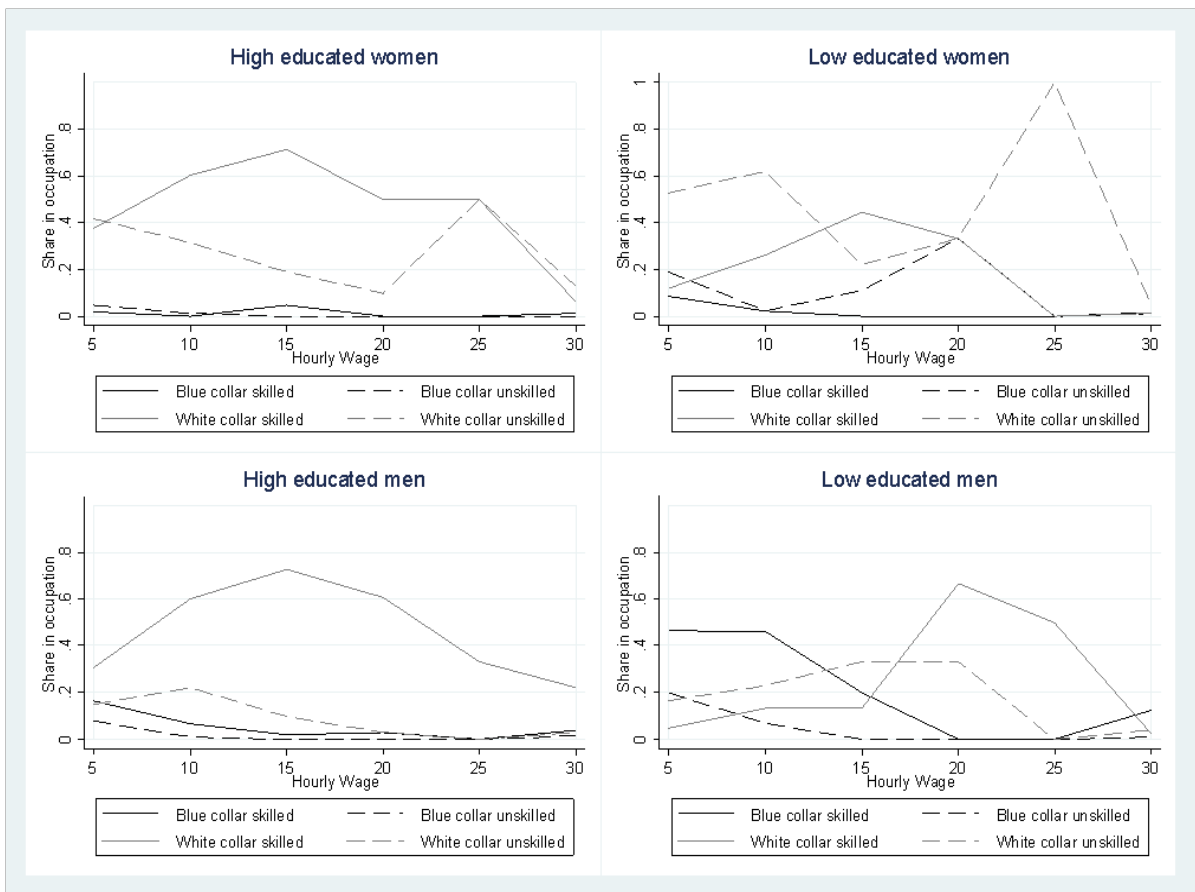
Table A1: Distribution regression at the median wage for Germany by beauty or confidence category

VARIABLES	(1)	(2)		(3)		(4)		(5)		(6)		(7)		(8)	
	Plain male	Plain female	Beautiful male	Beautiful female	Unconfident male	Unconfident female	Confident Male	Confident female	Unconfident male	Unconfident female	Confident Male	Confident female	Unconfident male	Unconfident female	Confident female
age	-0.09	-0.13	-0.04	-0.01	-0.02	-0.05	-0.07	-0.03	-0.07	-0.05	-0.07	-0.03	-0.05	-0.07	-0.03
age2	0.00	0.00	0.00	-0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
married	-0.74***	0.21	-0.45**	0.26	-0.50**	-0.04	-0.62***	0.36**	-0.50**	-0.04	-0.62***	0.36**	-0.50**	-0.04	0.36**
no. children	0.13	-0.08	-0.05	-0.09	0.03	-0.16	-0.00	-0.06	0.03	-0.16	-0.00	-0.06	0.03	-0.16	-0.06
low education	-0.40*	0.52*	-0.13	-0.07	-0.39*	0.38	-0.21	0.00	-0.39*	0.38	-0.21	0.00	-0.39*	0.38	0.00
high education	-0.61***	-0.12	-0.73***	-0.85***	-1.00***	-0.48**	-0.52***	-0.70***	-1.00***	-0.48**	-0.52***	-0.70***	-1.00***	-0.48**	-0.70***
bad health	0.41	0.23	0.22	0.06	0.29	-0.08	0.21	0.30	0.29	-0.08	0.21	0.30	0.29	-0.08	0.30
part-time	-1.03	-0.48**	-0.77	-0.23	-0.32	-0.18	-1.47**	-0.39**	-0.32	-0.18	-1.47**	-0.39**	-0.32	-0.18	-0.39**
big company	-0.61***	-0.18	-0.79***	-0.26*	-0.74***	-0.06	-0.68***	-0.28*	-0.74***	-0.06	-0.68***	-0.28*	-0.74***	-0.06	-0.28*
civil servant	-0.32	-0.11	-0.32	-0.11	-0.45	-0.04	-0.24	-0.14	-0.45	-0.04	-0.24	-0.14	-0.45	-0.04	-0.14
high-skilled	-0.41**	-0.59***	-0.15	-0.44***	-0.35*	-0.73***	-0.19	-0.40**	-0.35*	-0.73***	-0.19	-0.40**	-0.35*	-0.73***	-0.40**
immigrant	0.32	-0.05	0.07	0.09	0.48	0.10	0.24	0.03	0.48	0.10	0.24	0.03	0.48	0.10	0.03
male interviewer	0.39**	-0.01	-0.00	0.03	0.30*	-0.32	0.07	0.17	0.30*	-0.32	0.07	0.17	0.30*	-0.32	0.17
confident	0.15	-0.09	0.02	-0.18											
attractive					-0.06	0.13	-0.19	-0.02	-0.06	0.13	-0.19	-0.02	-0.06	0.13	-0.02
Constant	2.64**	3.93**	1.93*	1.78	1.49	2.65*	2.64***	1.82	1.49	2.65*	2.64***	1.82	1.49	2.65*	1.82
Observations	308	210	395	367	291	205	412	372	291	205	412	372	291	205	372

Robust standard errors in parentheses

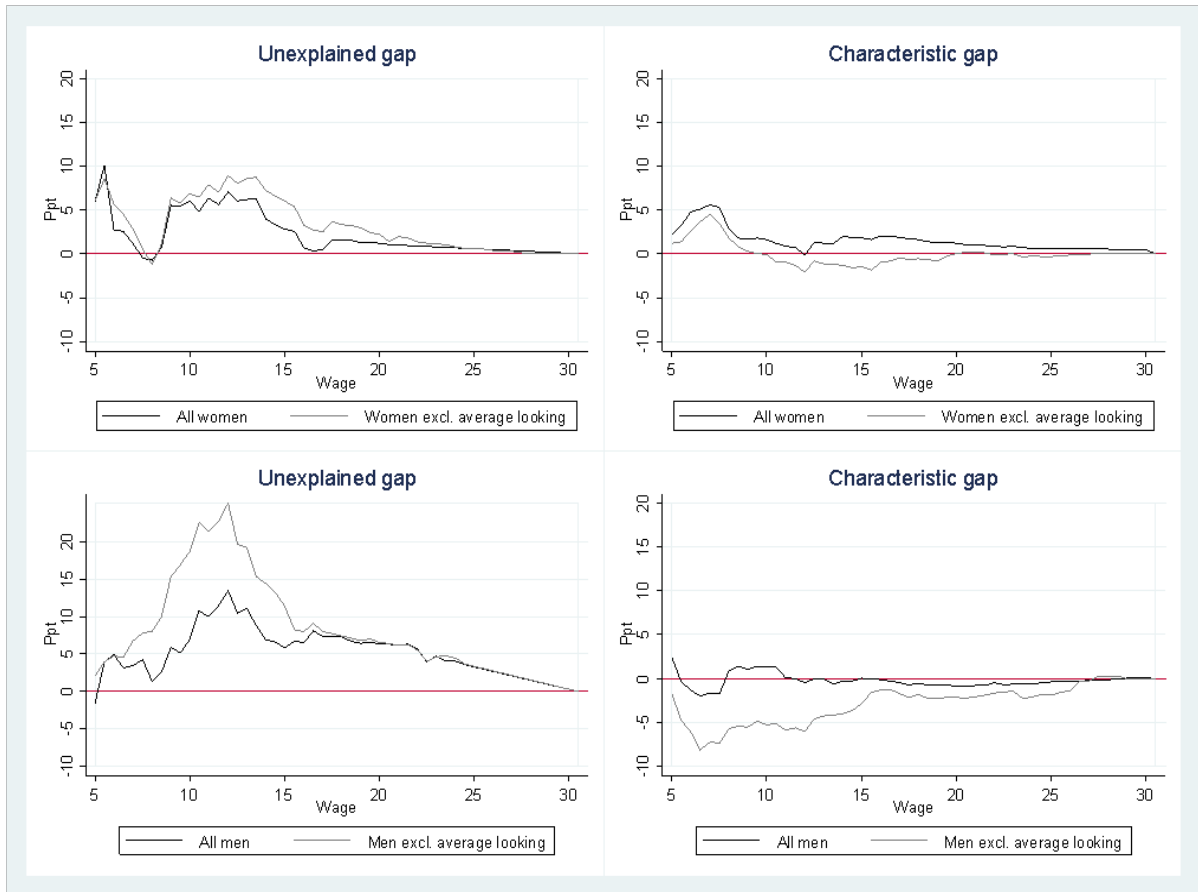
*** p<0.01, ** p<0.05, * p<0.1

Figure A1 The share of workers in each occupation category by education across the wage distribution.



Source: 2008 GSS

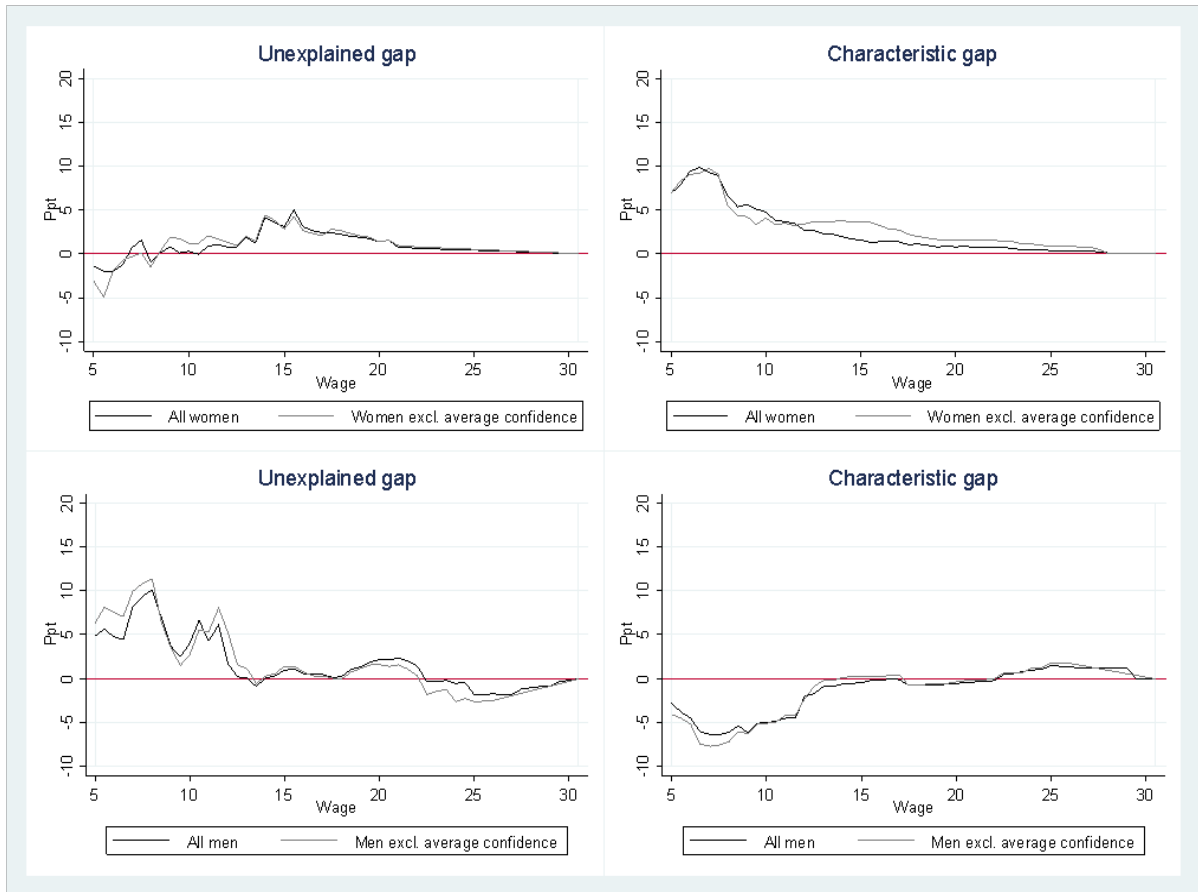
Figure A2 Unexplained and characteristics gaps between plain and beautiful women and men across the wage distribution in Germany (omitting middle category).



Note: A positive (negative) unexplained gap indicates a beauty premium (penalty) while a positive (negative) characteristic gap indicates that beautiful people have better (worse) labor market characteristics than plain people.

Source: 2008 GSS

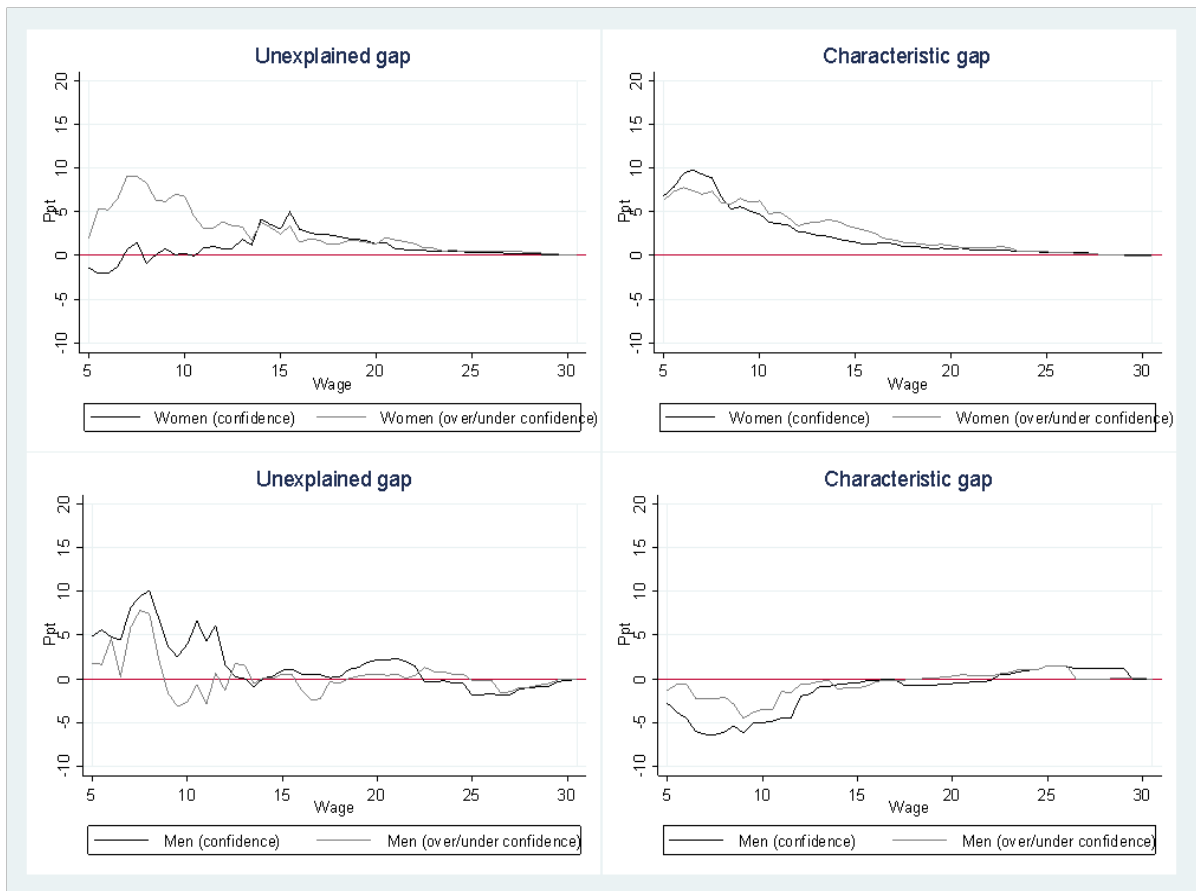
Figure A3 Unexplained and characteristics gaps between confident and unconfident women and men across the wage distribution in Germany (omitting middle category).



Note: A positive (negative) unexplained gap indicates a beauty premium (penalty) while a positive (negative) characteristic gap indicates that beautiful people have better (worse) labor market characteristics than plain people.

Source: 2008 GSS

Figure A4 Unexplained and characteristics gaps between over-confident and under-confident women and men across the wage distribution.



Note: A positive (negative) unexplained gap indicates a confidence premium (penalty) while a positive (negative) characteristic gap indicates that over-confident people have better (worse) labor market characteristics than under-confident people. Over-confident people are those who report the same or a higher attractiveness rating than the interviewer does while under-confident people report a lower attractiveness rating than the interviewer. Source: 2008 GSS